

# Strategic Training Executive Programme (STEP 2.0)



© UNICEF/UNI181685/Asselin

## Professional development for health supply chain managers

While innovation and technological advances continue to modernise supply chain infrastructure, the system itself relies on strong, motivated and empowered health supply chain managers

## Seeking COACHES

### WHAT IS STEP 2.0?

STEP 2.0 is a **transformation challenge initiative** that pairs private sector companies – our coaches – with public sector healthcare personnel to provide training in the non-technical (soft) leadership, skills and competencies needed to allow supply chain managers to better fulfil their roles.

### BECOME A STEP 2.0 COACH

As a coach you will participate in every aspect of the programme. **You will coach a team** of four STEP participants for a period of four-to-six months providing in-person and remote support as they work through their transformation challenge.

## BE THE DONATION

STEP 2.0 coaches are supply chain professionals who have a **strong willingness to share their skills, knowledge and expertise** and are **capable of motivating others** by setting a good example. Coaches take a personal interest in the mentoring relationship and are able to **develop rapport and a trusting and supportive environment**. They exhibit continued enthusiasm, provide constructive feedback and are able to share pleasure in success and empathy in failure.

## BENEFITS OF STEP COACHING

- **Enables** you to build relationships with government ministers, local decision makers, other supply chain specialists and the international donor community
- **Enhances** your knowledge of current or future markets
- **Provides** perspective on public health supply chain barriers and challenges
- **Contributes** to your company's corporate social responsibility objectives
- **Allows** you to share and exchange best practices with other leaders and specialists in the field

## THE IDEAL CANDIDATE SHOULD

- Be employed by a private sector organisation or have significant (10 years) private sector experience
- Have experience in supply chain management
- Be familiar with public health governance
- Be familiar with international NGOs, donor organisations and implementing partners
- Have strong communication skills
- Have strong analytical and critical thinking skills
- Have strong conflict resolution skills

## THE SUPPLY CHAIN CHALLENGE

Strong leadership skills are critical to improving a country's health supply chain. When managers and workers lack the appropriate skills and training, supply chain performance suffers.

Public health human resource training in low- and middle-income countries has tended to emphasise technical and operational-level competencies (hard skills) over strategic competencies (soft skills).

**This is where STEP 2.0 is different.**

## PROGRAMME TIMEFRAME

*Programme duration: 4 - 6 months*

### **Programme launch & orientation**

Half a day

### **Programme preparation assignments**

2-3 hours per week for 6 weeks

### **Face to face workshop**

9 hours per day for 5 days + travel

### **Your transformation challenge - post workshop**

3-5 hours per week for 13 weeks + travel



## COACH SPOTLIGHT KEVIN ETTER

“

*Not only does STEP allow me to use my 30 years of experience to make a huge difference to the health outcomes of some of the world's most in need communities, but I've also gained a unique insight into the challenges facing health supply chains.*

”

[Watch Kevin's Ted talk to learn more](#)

**People that Deliver** is a global coalition that strives to create a competent, supported and adequately staffed supply chain workforce that is deployed across the public and private sectors within the health system.

**For more information email [info@peoplethatdeliver.org](mailto:info@peoplethatdeliver.org)**